# Crisis Communication in the Facebook Age: The Basics Still Matter

Wilderness Risk Management Conference Salt Lake City,Utah October 13, 2016



Little did I suspect when my phone rang at 6 in the morning on July 24th that the next 48 hours, the next three months and for the that matter the next 3 years of my life would take a decidedly grizzly turn. Don Ford, NOLS Alaska director was on the line and reported...

# The Plan

- What makes a story?
- Messaging and Tactics
- Social media
- Lessons Learned



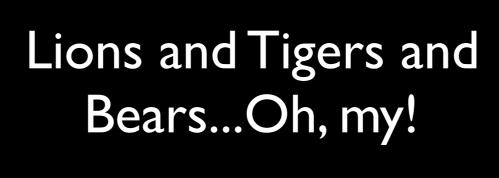
Please ask questions as they arise!

Use recent bear incident as the thread that holds the info together

How the media works/ Messaging in a crisis/ Explore the role social media plays/ Communication Lessons learned/ NOLS latest thinking. Please ask questions as we go along!

How many OE/travel/lawyers/rescue?

How many employees? 1-10/11-20/20-50/ 50-100/ more?

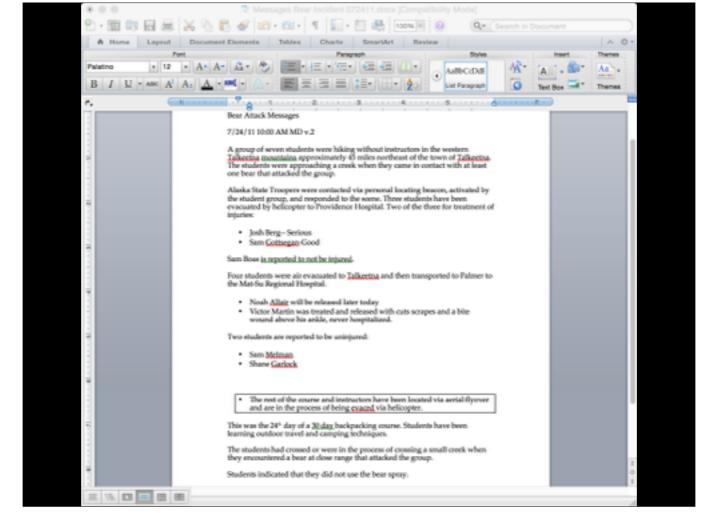


Interactive -- What are some of the themes of the stories -- local, weird, scary, young, animals

What can we do to control the story or more accurately direct the story? Message points!



Messaging Message Points- Outline, Organize, Help keep us from going over the precipice Development-- the facts-Who, what, where, when, why, what's next/ What is the story you want to tell?/ Anticipate what will be asked



Message points will be continuously updated as ne information becomes available.

#### **NOLS ELEVATOR PITCH**

NOLS is the world's most comprehensive wilderness school. Students of any age learn communication, good judgement, and grit through developing outdoor skills, risk management, and wilderness medicine expertise in a hands-on environment. Students graduate prepared to step forward and lead their communities in a changing world.

I would suggest the place that you need to start would be with the ability to articulate what your program is and does.

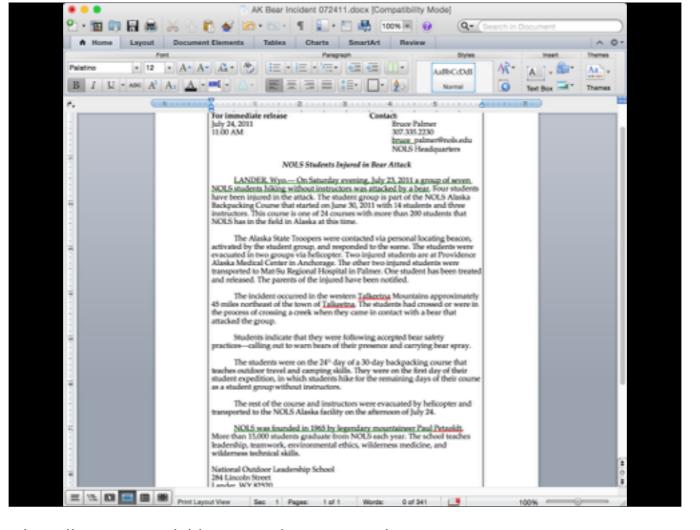
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Interactive-- Give your elevator pitch to your neighbor. Any examples to share?



The ultimate question.



Develop a press release before the media calls. Have available to email. Post on website.

## The Team

- Director/ primary spokesperson
- Spokespeople
- Writers (press release, blog, Facebook, etc.)
- Booker (field calls, schedule interviews, etc.)
- Online media monitor

Crisis communication team should meet regularly. Training provides opportunities to identify new talent.

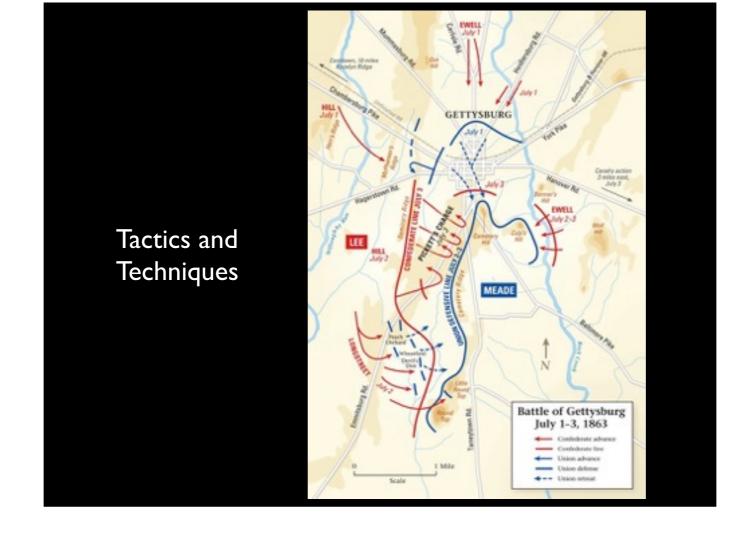
# Preparing for the Interview

- Purpose of the interview
- Location
- Medium/ Publication
- Interviewer
- Audience

- How might recent events effect the interview?
- What are they likely to ask?

Location- where would you stage a tv interview?

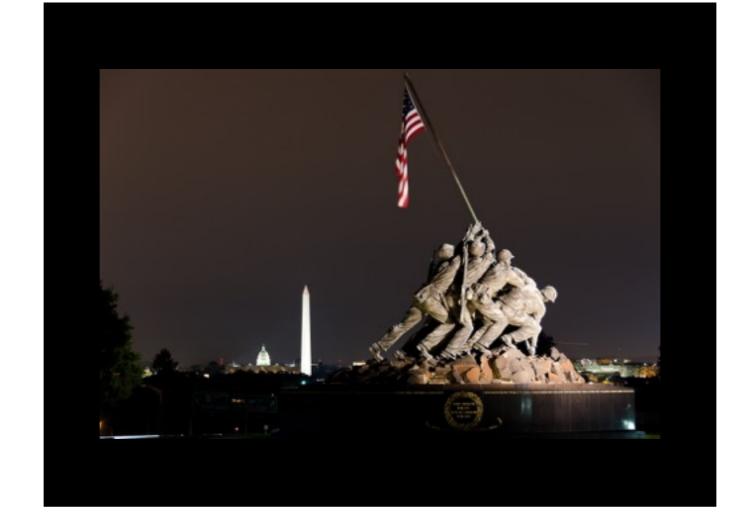
Medium/interviewer/audience— knowledge in these areas allow you to tailor the conversation. Outside mag audience is very different than the NY Daily News audience.





Bridging. Moving to your message points. I've noticed this year pivoting is the term the media is using when talking about politicians

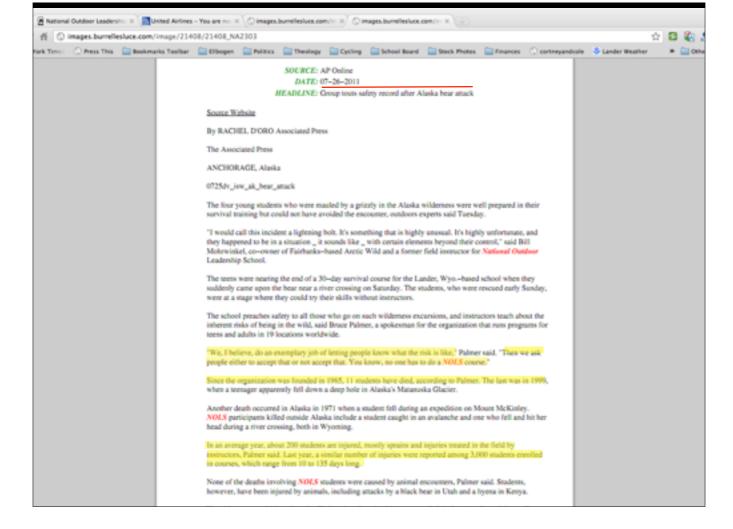
Don't know to do know-"I don't know the answer to that question. What I do know is..."// "Yes, and furthermore..."



- Flagging
- "The most exciting thing about this program is..."
- "The key point to remember is..."



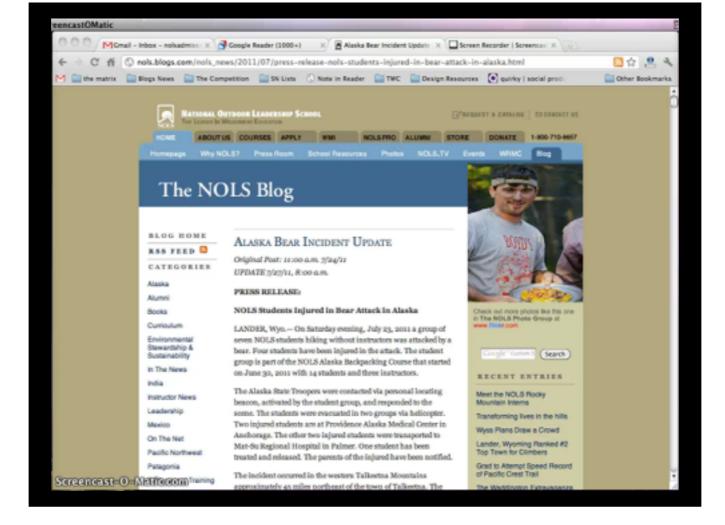
- Hooking
- "You'd be surprised at what our research indicates..."
- "There are three things we've found that are particularly important..."



Press release from NOLS bear incident. What are the message points?



Let's get into social media
Who here uses...
Who here has a blog on their website?
Whose organizations have a FB page? Twitter. How does social media change the game?

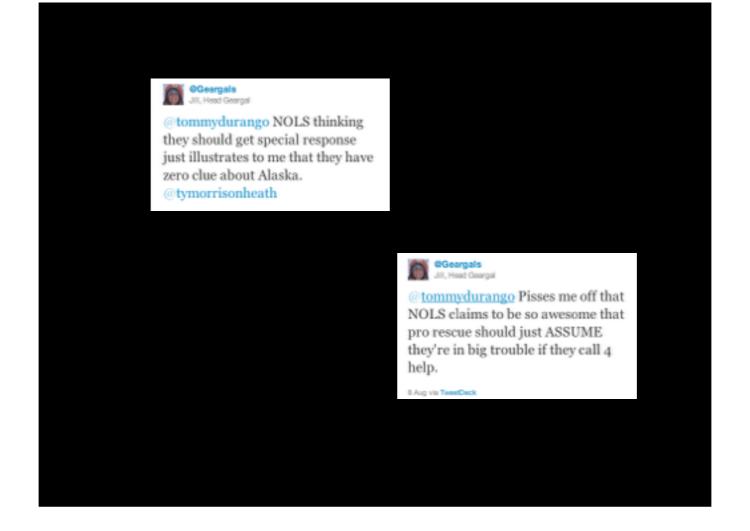


We have our own publishing Platform!



We have an opportunity for dialogue and promotion.

And the Haters also have a tool!

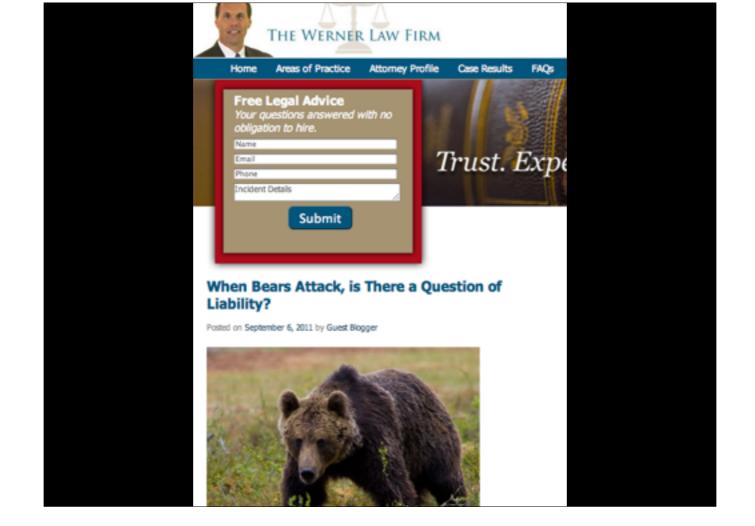




Comments!!



NOLS Bear incident was blogging sensation- Everyone got in on the act.— Mommy blogs



Lawyers, using it for sales bait.



Unusual, very specialized sites with a point of view.



In the wake of the bear attack NOLS...

<ul> <li>Switched off automated attendant</li> </ul>	<ul> <li>Message from the Board Chair</li> </ul>
<ul> <li>Press release on website</li> </ul>	<ul> <li>Utilized a PR firm specializing in crisis</li> </ul>
Blog on the incident	communications for press conference and edits to
<ul> <li>Prepared and Used Message Points</li> </ul>	Chair message
	<ul> <li>Announced press release on Facebook and Twitter</li> </ul>
<ul> <li>Contacted parents of students affected</li> </ul>	
Did interviews (lots of	<ul><li>eNews Story, Leader Story</li></ul>
'em)	<ul> <li>Released report to</li> </ul>



We learned a few things that we could improve upon...

- 24/7 phone coverage
- Announce coverage and encourage calls in the press release
- Get more people in, more quickly
- Separate the "booking" function from the spokesperson function.
- Maintain and update spokesperson list.
- Maintain and update writer list.

- "NOLS executive director is on the scene..."
- Password list for all of the NOLS accounts— Twitter, Facebook, blog, Pitchengine
- Contact PR firm to notify in case we need a consult
- Video of press conference
- No comments on the blog



Five years have passed and some things have changed and our thinking has evolved...

- Email or call all parents on all Alaska courses. Possibly all courses everywhere.
- Statement in press room, not on the blog.
- Definitely post to Twitter, probably to Facebook. Not other social media channels.
- Link from homepage to press release.
- Assume centralized control over all social accounts.
- Don't allow FB to turn into a place to discuss the incident, hide or delete comments.

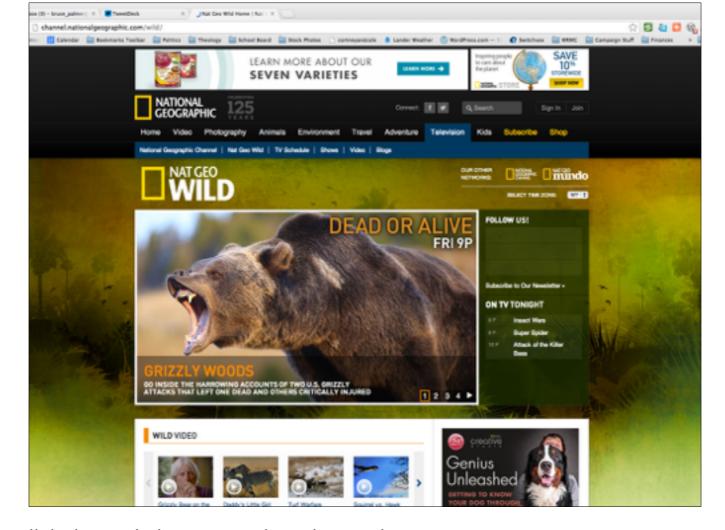
- Sweep social accounts of students on the affected course.
- In addition to media contact, include the email of a person to contact with concerns.
- Remind staff to not post opinions or condolences on personal social accounts.
- Non-NOLS events: do not insert NOLS into nonpertinent conversations.
   Pause accounts, monitor the situation, research resources to make available to staff.



Vaguepost. Warn staff away from, "Sure was a wild week at NOLS!" type posts

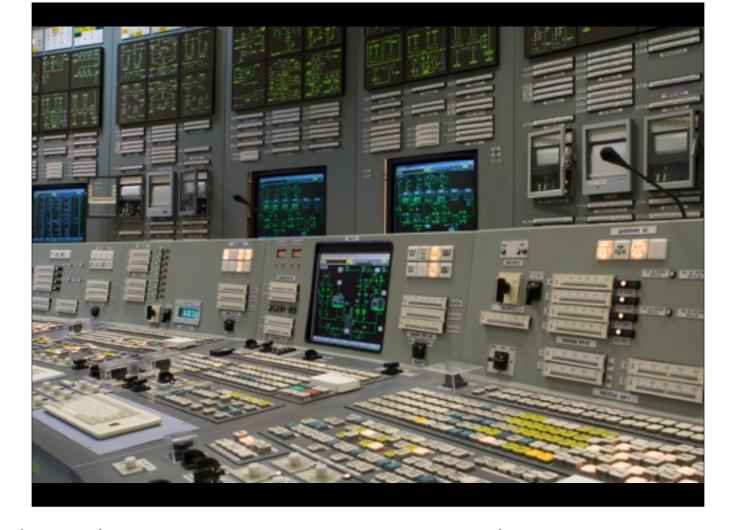


You have to be in it for the long haul.



Five years have passed and we are still dealing with the occasional, random media request.





Monitoring the Situation— Google alerts, media monitoring company, Hootsuite, Sprout Social

### Action Items

- Identify three questions that would likely be asked of your organization in a crisis.
- Craft organizational and crisis message points unique to your organization.
- Practice two new methods of monitoring social media.

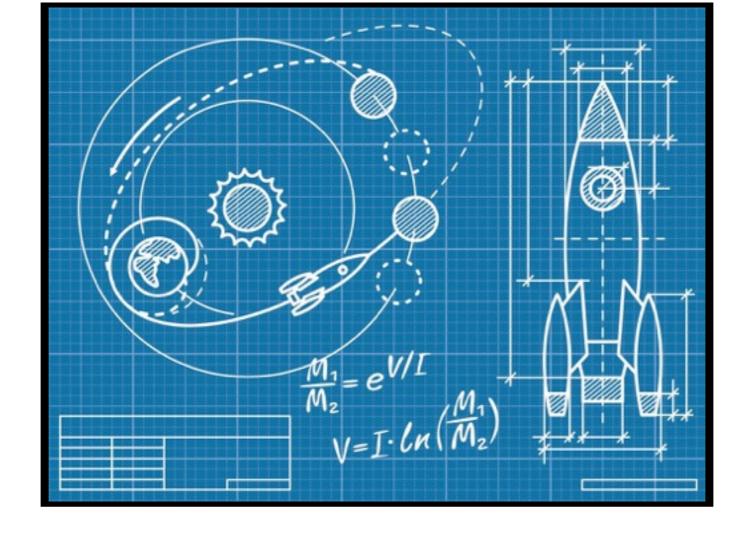
Your homework...

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Closing thought..

Not rocket science Just a few simple things to remember.— Perspective; can't believe your press clippings-humility--How many think that their program is essential to society?; mindful of words; Just do it!